For the period ended 1 July 2018

This statement reports on the Company's key governance framework, principles and practices as at 2 July 2018 with respect to the Company and its controlled entities (together, the **Group**), and has been approved by the Board. These principles and practices are reviewed regularly and revised as appropriate to reflect changes in law and best practice in corporate governance.

As a company listed on the Australian Securities Exchange Limited (ASX), the Company must comply with the Corporations Act 2001 (Cth) (Corporations Act), the ASX Listing Rules, and other laws applicable in Australia and in countries where the Group operates.

## 1.0 Compliance with ASX Corporate Governance Principles and Recommendations

ASX Listing Rule 4.10.3 requires ASX listed companies to report on the extent to which they have followed the Corporate Governance Principles and Recommendations (ASX Principles and ASX Recommendations) 3rd Edition released by the ASX Corporate Governance Council.

Details of the Company's compliance with the Corporate Governance Principles and Recommendations are set out in this statement.

The Company's corporate governance practices were in place throughout the period ended 2 July 2018, and comply in all material respects with the ASX Recommendations, unless otherwise stated.

A checklist, cross referencing the ASX Recommendations to the relevant sections of this statement and the remuneration report, is provided at the end of this report.

# 2.0 The Board of Directors and Management

# 2.1 The Board Charter

ASX Recommendation 1.1

In August 2014, the Board adopted a new charter which clearly sets out the role and responsibilities of the Board.

In particular, the Charter details the:

- roles and responsibilities of the Board;
- roles and responsibilities delegated to the Managing Director and the management team of the Group;
- composition of the Board and related matters;
- protocols to observe where a Director has a conflict of interest;
- procedure for the Directors to obtain independent professional advice; and
- term of appointment of Directors.

A copy of the Board Charter is available on the Company's website at: www.greencrosslimited.com.au

# 2.2 The role of the Board

ASX Recommendation 1.1

The Company's Constitution provides that the business and affairs of the Group are to be managed by, or under the direction of, the Board.

The primary role of the Board is to:

- provide input, guidance and approve the strategic direction of the Group;
- guide, monitor, and evaluate the performance of, the management of the Group and its businesses in achieving its strategic plans; and
- ensure the highest standard of governance of the Group.

The Board aims to protect and enhance the interests of its shareholders, while taking into account the interests of other stakeholders, including employees, customers, clients, suppliers and the wider community.

For the period ended 1 July 2018

## 2.3 The responsibilities of the Board

ASX Recommendation 1.1

Broadly, the Board is responsible for:

- achieving and demonstrating the highest standard of governance of the Group;
- the overall operation and stewardship of the Group;
- the long-term growth and profitability of the Group;
- the strategies, policies and financial objectives of the Group; and
- monitoring the implementation of the Group's strategies, policies and financial objectives.

In fulfilling the above responsibilities, the Board oversees the Group's strategy, risk management and reporting practices, relationship with management (including the monitoring of performance) and corporate governance.

#### Strategy

The Board is responsible for:

- providing input to, and approving, the Group's strategic direction and budgets as developed by management;
- monitoring and assessing the Group's performance against strategic and business plans; and
- monitoring major capital expenditure.

## **Risk Management and Reporting**

The Board is responsible for:

- identifying the principal risks of the Group's business and ensuring the Group has in place an appropriate risk
  management framework and establishing the acceptable levels of risk within which the Board expects the
  management of the Group to operate;
- reviewing and ratifying the Group's systems of internal compliance and control, risk management and legal compliance systems, to determine the integrity and effectiveness of those systems; and
- approving and monitoring material internal and external financial and other reporting, including:
  - o periodic reporting to shareholders, the ASX and other stakeholders; and
  - overseeing the Company's processes for making timely and appropriate disclosure of all material information concerning the Group that a reasonable person would expect to have a material effect on the price or value of the Company's securities.

## **Relationship with Management**

The Board is responsible for:

- appointing and removing the Managing Director and the Company Secretary;
- ratifying the appointment and removal of senior executives (which includes all executives who report directly to the Managing Director);
- approving the Group's remuneration policies and framework and determining whether the remuneration and conditions of service of senior executives are appropriate and consistent with the approved remuneration policies and framework;
- monitoring executive succession planning;
- delegating the day to day decision making and implementation of Board approved strategy to the Managing Director; and
- setting specific limits of authority for management.

## **Monitoring of Performance**

The Board is responsible for:

- establishing criteria for assessing performance of senior executives and monitoring and evaluating their performance;
- undertaking an annual evaluation of the performance of the Board, each Board Committee and individual Directors, comparing their performance with the requirements of the Board Charter, relevant Board Committee Charters and the reasonable expectations of individual Directors;
- appointing a suitable non-executive Director to conduct an annual evaluation of the performance of the Chair, including the canvassing of views of the other Directors; and

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where appropriate, engaging external facilitators to conduct its performance evaluations.

## **Corporate Governance**

The Board is responsible for:

- selecting and appointing the Board Chair;
- ensuring ethical behaviour and compliance with the Company's own governing documents, including its Code of Conduct; and
- monitoring and evaluating the Group's compliance with its corporate governance standards.

The corporate governance policies are available on the Company's website at www.greencrosslimited.com.au

# 2.4 Board Delegation to Managing Director and Management

ASX Recommendation 1.1

The Board has reserved certain powers for itself and delegated authority and responsibility for management of the Group to the Managing Director. This authority is broad ranging and may be sub-delegated to other levels of the management team of the Group. Delegations are subject to strict limits.

Mr Simon Hickey was appointed Managing Director on 5 March 2018, succeeding Mr Martin Nicholas who ceased to occupy the position of Managing Director from the same date. The Managing Director is responsible for running the day to day affairs of the Group and to implement the policies and strategies set by the Board. In carrying out these responsibilities, the Managing Director must report to the Board in a timely and clear manner.

The Board has delegated, through the Managing Director, the following responsibilities to the management team of the Group:

- proposing the strategic direction of the Group for consideration by the Board;
- developing business plans and budgets and, to the extent approved by the Board, implementing these plans and budgets to deliver the strategy;
- operating the Group's business within the parameters set by the Board from time to time and keeping the Board informed of material developments in the Group's business;
- in respect of proposed transactions, commitments or arrangements that exceed the parameters set by the Board, referring such matters to the Board for its consideration and approval;
- identifying and managing operational and other risks and, where those risks could have a material impact on the Group's businesses, formulating strategies for managing these risks for consideration by the Board;
- implementing the policies, processes and codes of conduct approved by the Board; and
- managing the Group's current financial and other reporting mechanisms and controlling and monitoring systems to ensure that these mechanisms and systems function effectively and capture all relevant material information on a timely basis.

All delegated authorities provided by the Board to the Managing Director are reviewed regularly.

#### 2.5 Responsibilities of Chairman

ASX Recommendations 2.5

The Board Charter prevents the same person from simultaneously holding the roles of Chairman and Managing Director. These roles are distinct and separate.

The Board is chaired by an independent non-executive Director. The Chairman is Mr Stuart James, who was appointed as the Group's Chairman on 6 February 2014. Mr James is an experienced director and former executive within the financial and healthcare sectors. A detailed list of his directorships and prior experience is set out in the 'Information on Directors' section in the Directors' Report of this Financial Report.

The Chairman is responsible for:

- · chairing meetings of the Board and providing effective leadership to the Board;
- maintaining ongoing dialogue with the Managing Director and providing appropriate mentoring and guidance;

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and

• being a respected ambassador for the Group, including chairing meetings of shareholders and dealing with key stakeholders including investors, customers and regulatory bodies.

The positions held by Mr James outside the Group do not prevent him executing and fulfilling all of his obligations and responsibilities to the Board and the Group.

# 2.6 Responsibilities of Company Secretary

ASX Recommendation 1.4

The Company Secretary is appointed and removed by the Board. The Company Secretary, Mr Vincent Pollaers, reports, and is accountable to, the Board, through the Chairman, on all matters to do with the proper functioning of the Board and Board Committees. The Company Secretary's responsibilities include:

- advising the Directors, the Board and its Committees on governance and regulatory matters;
- monitoring that Board and Committee policy and procedures are followed;
- coordinating the timely completion and dispatch of Board and Committee papers;
- ensuring that the business at Board and Committee meetings is accurately captured in the minutes; and
- helping to organise and facilitate the induction and professional development of Directors.

Each Director is able to communicate directly with the Company Secretary and vice versa, and to receive advice from the Company Secretary.

Mr Pollaers, the current Company Secretary, was appointed on 2 April 2014. The profile for the Company Secretary is provided in the 'Company Secretary' section in the Directors' Report of this Financial Report.

## 2.7 Composition of the Board

ASX Recommendations 2.2, 2.4

The Board Charter requires that:

- a majority of the Board are independent Directors; and
- the Board comprise people with a mix of skills and diversity of backgrounds to enable the Board to discharge
  its duties effectively in order to allow for the Group to fulfil its goals and responsibilities to shareholders and
  other key stakeholders.

The composition of the Board is also based on the following factors:

- the Board being of a size to assist in efficient decision making;
- the Board size being not less than 3; and
- each Director possessing unquestionable integrity and being of good character.

The skills, experience, expertise, commencement dates, and length of service of the Directors are set out in the 'Information on Directors' section in the Directors' Report of this Financial Report.

A review of Board composition and skills is undertaken annually by the Board which enables the Board to assess the skills and the experience of each Director and the combined capabilities of the Board. The results of this review are considered in the context of the Group's operations and strategy. Further information on the skills assessment conducted in FY 2018 is set out in paragraph 2.9 below. The results of this review are then incorporated into the selection process for new Directors.

# 2.8 Independence of Directors

ASX Recommendations 2.3, 2.4

Directors are expected to bring independent views and judgment to Board deliberations. An independent Director must be independent of management and able to exercise unfettered and independent judgment, free of any business or other relationship that could materially interfere with, or could reasonably be perceived to materially interfere with, the independent exercise of the Director's judgment as to what is in the best interests of the Group. The 'Information on Directors' section of this Financial Report identifies the major associations of each Director outside of the Group.

For the period ended 1 July 2018

The Board currently comprises the following independent Directors: Stuart James, Christina Boyce, Rebekah Horne and Christopher Knoblanche. Two former executives of the Company, Paul Wilson and Glen Richards, remain on the Board as non-executive directors.

In assessing whether a Director is independent, the Board has adopted the independence requirements of applicable laws, rules and regulations, as well as the ASX Principles. The criteria adopted by the Company in assessing independence, as prescribed by the ASX Principles, are set out in both the Board Charter and the Audit and Risk Management Committee Charter, which are available on the Company's website.

The Board Charter provides that the Board will regularly review the independence of each Director in light of the interests disclosed by each Director. Specifically, the Board will review the independence of any Director who has served in that position for more than 10 years in order to confirm that their independent status can be maintained.

In determining independence, each non-executive Director is required to make an annual disclosure of all relevant information to the Board. Any assessment of independence for a non-executive Director who does not meet the independence standards adopted by the Board will be specifically disclosed to the market in the Group's Financial Report.

The Board has procedures in place to ensure it operates independently of management.

Disclosure of related party transactions is set out in the notes to the financial statements and remuneration report of the Financial Report.

#### 2.9 Board Skills Matrix

ASX Recommendation 2.2

The Board has identified particular qualifications, attributes, skills and experience ("Skills") that it believes important to be represented on the Board as a whole, in light of the Company's current and expected future business needs. Each year, on behalf of the Board, the Remuneration and Nomination Committee reviews these Skills to ensure that they are still relevant and appropriate in enabling the Board to provide constructive challenge to the Company's strategy, evaluate company performance, execute the required governance functions and assess capital markets risks and opportunities. Each year, the Committee also reviews the capabilities of each current Director against these Skills. The table immediately below (the "Skills Matrix") sets out the Skills confirmed in FY 2018 and an assessment of each current Director against those Skills. A cross indicates that the particular Director has skill, or experience, at an advanced level arising from experience across multiple organisations and over an extended period. As an executive or an advisor, the individual has had deep engagement in this area and accountability for outcomes.

The Board is satisfied that it has sufficient skills and experience in place in all critical areas. The Skills identified ensure that key components of the Company's strategy can be supported by the Board. They include:

- high standards of governance, legal and regulatory compliance, and financial management;
- Expanding the Company's network of stores, clinics and hospitals, in Australia and New Zealand, organically and through acquisition;
- continuing to expand and deepen the range of pet specialty products and professional services;
- providing an innovative and integrated pet care offer to its customers and clients both on-site and online;
- being the leading pet care company in Australasia.

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#### **Skills Matrix**

	Stuart	Simon	Christina	Rebekah	Christopher	Glen	Paul
	James	Hickey	Boyce	Horne	Knoblanche	Richards	Wilson
Overarching Skills							
Strategic Insight	х	x	х	x	x	x	х
Managing Change	х	х	х	х	х	x	х
Managing Integration	х	х				x	х
Accounting expertise		x	х		x		
Financial literacy	х	x	x	x	x	x	х
Risk Management	х	x		x	x	x	
Legal / Governance	х	x			x		
Capital / Debt	x	Х			x	x	х
Management	^	^			^	^	^
Industry Experience							
Insight into Vet / Pet						x	x
Retail / Services							,
Combinations	Х					x	
International	х	x	х	x	x	х	
International Pet / Vet						x	х
Healthcare	х		x		x	x	
Retailing	х	х	x		x		x
Consumer Services	х	х	х	х	x		
Professional Services	х	x	x	×	x	х	
Functional							
Experience							
Online Sales	x	Х		х		x	×
Digital Marketing	×	X	x	X	x	^	^
Branding	X	×	x	×	×	x	x
Loyalty	X	x	x	x	x	^	x
Marketing Spend	, î	^	^	^			^
Effectiveness		х	х	х	X	x	
Sales Effectiveness		x				х	х
Retail Concept						**	
Renewal	Х		х				х
Consumer Pricing	х	x	х			х	х
Regulatory							
Management	Х	Х	Х		Х		Х
M&A	х	x		x	x	х	x
Human Capital	х	x			x	х	
Operations	х	x			x	х	x
IT & Technology	х	x		x		х	x

# 2.10 Appointment and re-election of Board members

ASX Recommendations 1.3

The Company has formal letters of appointment for each Director, setting out the key terms and conditions of the appointment.

The process for appointing a Director is:

- when a vacancy exists, the Board identifies candidates with the appropriate expertise and experience, using external consultants if appropriate.;
- the Board undertakes appropriate checks in relation to the character, experience, education, criminal record and bankruptcy history for each of these candidates; and
- the most suitable candidate is appointed by the Board but must stand for election at the next annual general meeting of the Company.

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The process for re-election of a Director is in accordance with the Company's Constitution and the ASX Listing Rules, which require that, other than the Managing Director, no Director may hold office (without re-election) past the third annual general meeting following the Director's appointment or 3 years, whichever is longer. A Director who has held office for that period is therefore required to retire by rotation at the relevant annual general meeting and, if they wish to do so, they may stand for re-election.

A candidate standing for election as a non-executive Director will be asked to provide the Board, or the Remuneration and Nomination Committee, with the following information, which will be provided to shareholders to enable them to make an informed decision as to whether to elect or re-elect the candidate at the next annual general meeting:

- biographical details, including the relevant qualifications and experience and the skills the candidate can bring to the Board;
- details of any other material Directorships currently held by the candidate;
- in the case of a candidate standing for election as a Director for the first time:
  - any material adverse information revealed by the checks the Company has performed about the Director;
  - details of any interest, position, association or relationship that might influence, or reasonably be perceived to influence, in a material respect, their independent judgement;
  - if the Board considers that the candidate will, if elected, qualify as an independent Director, a statement to that effect;
- in the case of a candidate standing for re-election as a Director:
  - o the term of office currently served by the Director; and
  - o if the Board considers the Director to be an independent Director, a statement to that effect; and
- a statement by the Board as to whether it supports the election or re-election of the candidate.

In determining whether it will support the election or re-election of a Director, the Board will assess the above information and, in the case of Directors standing for re-election, the performance of each Director.

# 2.11 Board meetings

Directors are expected to prepare adequately for, attend and participate at Board meetings and meetings of Committees.

The number of Board meetings and each Director's attendance at those meetings are set out in the 'Meetings of Directors' section in the Directors' Report of this Financial Report.

## 2.12 Performance of Board, its Committees and individual Directors

ASX Recommendation 1.6

The Board periodically conducts an assessment of the performance and effectiveness of the Board as a whole, the Board Committees and individual Directors. The performance of the Board, each Board Committee and individual Directors is compared with the relevant performance requirements of the Board Charter, relevant Board Committee Charters and the reasonable expectations of individual Directors, including by reference to the goals and objectives of the Board established by the Chairman following the performance review of the previous year.

Performance of each Committee of the Board is initially discussed and reviewed within each Committee and then subsequently reviewed as part of the Board's annual assessment.

The Board Charter requires that the review of the performance of the Chairman be conducted by a suitable non-executive Director, appointed by the Board.

External experts will be engaged as required to review aspects of the Board's activities and to assist in a continuous improvement process to enhance the overall effectiveness of the Board.

In FY18 the Board conducted a comprehensive assessment of the performance and effectiveness of the Board as a whole, which included an assessment of the functioning of the Board Committees as well as the contribution and skill set of individual directors involving peer assessment. Specific feedback sessions were held with each director. The

For the period ended 1 July 2018

performance review of the Chairman was conducted by the Chair of the Remuneration and nomination committee.

#### 2.13 Conflicts of interest

Directors are expected to avoid any action, position or interest that conflicts or appears to conflict with an interest of the Group. This is a matter for ongoing consideration by all Directors, and any Director who has a material personal interest in a matter relating to the Group's affairs must, in accordance with their obligations under law and the Company's constitution, notify the Board of that interest.

To assist Directors in managing any such conflicts, the Board has developed protocols (appended to the Board Charter) which set out the structures and procedures to be followed where a conflict of interest arises in respect of a Director. The objectives of these protocols are to ensure that:

- the consideration of matters by the Board and any Board committees is undertaken free from any actual influence or appearance of influence from Directors who have a conflicting interest; and
- the disclosure of the Group's confidential information is subject to appropriate corporate governance controls.

The Corporations Act 2001 and the Company's Constitution provide that a Director who has a material personal interest in a matter that is being considered at a Directors' meeting cannot be present while the matter is being considered at the meeting or vote on the matter, except in the following circumstances:

- the Directors without a material personal interest in the matter have passed a resolution that identifies the Director, the nature and extent of the Director's interest in the matter and its relation to the affairs of the Group, which states that the remaining Directors are satisfied that the interest should not disqualify the Director from voting or being present;
- the Australian Securities and Investments Commission (ASIC) has made a declaration or order under the Corporations Act 2001, which permits the Director to be present and vote even though the Director has a material personal interest;
- there are not enough Directors to form a quorum for a Directors' meeting because of the disqualification of the interested Directors, in which event one or more of the Directors (including a Director with a material personal interest) may call a general meeting to address the matter; or
- the matter is of a type which the Corporations Act 2001 specifically permits the Director to vote upon and to be present at a Directors' meeting during consideration of the matter notwithstanding the Director's material personal interest.

Even though the Corporations Act 2001 and the Company's Constitution allow these exceptions, the Board's conflict of interest protocols provide that when a potential conflict of interest arises in respect of a relevant matter to be considered by the Board, the participation of the Director concerned in the Board's consideration of the relevant matter is to be assessed by the other Directors. The protocols allow for the other Directors to:

- exclude the Director concerned from the Board's consideration of the relevant matter by directing that the Director concerned:
  - o must not receive any information about the relevant matter; and
  - o is not entitled to participate in any discussions regarding, nor take part in any decision-making process in relation to, the relevant matter; or
- allow the Director to participate in the Board's consideration of the relevant matter on a limited basis, by directing that the Director concerned:
  - o receive part of the information in respect of the relevant matter; or
  - receive redacted versions of information distributed to the Board in respect of the relevant matter;
     or
  - o participate in the discussions regarding the relevant matter but not to vote on resolutions covering the relevant matter.

Additionally, the board protocols set out detailed administrative procedures to be observed by the Company in such circumstances where a Director has a conflict of interest in relation to a matter subject to consideration by the Board, to ensure that the Director concerned takes no part in discussions and exercises no influence over other members of the Board.

For the period ended 1 July 2018

## 2.14 Access to management

ASX Recommendation 1.1

Board members have complete and open access to management through the Chairman, Managing Director and the Company Secretary at any time. In addition to regular presentations by management to Board and Board Committee meetings, Directors may, through the Chairman or Managing Director, seek briefings from management on specific matters.

## 2.15 Access to independent professional advice

The Board Charter allows each Director to seek independent professional advice at the Group's expense, with the prior approval of the Chairman. Such independent professional advice can be obtained by Directors where the issue or recommendation in question is one which the Director reasonably considers, after consulting with the Board or the Chairman, is of a character that makes obtaining independent advice appropriate.

In addition, the Board can conduct or direct any investigation to fulfil its responsibilities and can retain, at the Group's expense, any legal, accounting or other services that it considers necessary from time to time to perform its duties.

## 2.16 Remuneration arrangements

ASX Recommendation 8.2

The Group's Remuneration Policy, as it relates to the remuneration of the Board, each Director and senior executives is set out in the 'Remuneration report' which forms part of the Directors' Report as set out in the Financial Report.

## 2.17 Senior executives

ASX Recommendations 1.7, 8.2

Information on the performance evaluation and structure of remuneration for the Group's senior executives can be found in the 'Remuneration report', which forms part of the Directors' Report as set out in the Financial Report.

#### 3.0 Board Committees

## 3.1 Board Committees and Membership

ASX Recommendations 2.1, 4.1, 4.2, 7.1, 7.2 and 8.1

The Board has the ability, under the Company's Constitution, to delegate its powers and responsibilities to Committees of the Board. This allows the Directors to spend additional and more focused time on specific issues.

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The Board currently has two standing committees to assist in the discharge of its responsibilities.

Committee	Members	Key responsibilities	Composition
Audit and Risk Management Committee	Christopher Knoblanche (Chair) Christina Boyce Rebekah Horne*	Monitors the financial reporting process, and external audit functions.  Oversees the management of material business risks and the development of corporate governance principles.	Three Independent Non- Executive Directors.
Remuneration and Nomination Committee	Christina Boyce (Chair) Stuart James Christopher Knoblanche	Assists the Board in considering remuneration policies, practices and decisions. Ensures the Board and the CEO have the necessary range of skills, expertise and experience to further corporate objectives.	Three Independent Non- Executive Directors.

<sup>\*</sup> Rebekah Horne succeeded Andrew Geddes as a member of the Audit and Risk Management Committee, following Mr Geddes' retirement from the Board and the Audit and Risk Management Committee on 25 October 2017..

The qualifications of each standing Committee's members and the number of meetings they attended during the year are set out in 'Information on Directors' and 'Meetings of Directors' sections in the Directors' Report in the Financial Report.

## 3.2 Committee Charters and Governance

ASX Recommendations 2.1, 4.1, 7.1 & 8.1

In August 2014, the Board adopted a new charter for each of its standing committees which clearly sets out the role and responsibilities of the Committees.

Copies of the Charters for each of these Board Committees and the policies relevant to the responsibilities of each Board Committee, are available on the Company's website.

Each Board Committee must review their Charter and the policies relating to their responsibilities, at least once every year. The Board also conducts its own periodic reviews of each Board Committee Charter and Policy. Board approval is required for any amendments to these Charters or Policies, which are suggested by the Board Committees.

Following each Committee meeting, the Board receives a copy of the minutes of meeting from the relevant Committee. Further, on an annual basis, the Board receives a report from each Committee on its activities undertaken during the financial year.

## 3.3 Committee access to Management

Each Board Committee may, within the scope of its responsibilities, have access to the management team of the Group, information and external professional advice it needs to the carrying out of its responsibilities under its Charter.

#### 3.4 Audit and Risk Management Committee

ASX Recommendations 4.1 and 7.1

#### 3.4.1 Role of the Audit and Risk Management Committee

The Audit and Risk Management Committee assists the Board in carrying out its responsibility to exercise due care, diligence and skill in relation to the Group's reporting of financial information, internal control systems, compliance with applicable laws and regulations, and monitoring and controlling the accounting policies and procedures designed to safeguard the Group's assets and maintain the integrity of financial reporting.

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The Audit and Risk Management Committee's role, responsibilities, composition and membership requirements are documented in the Audit and Risk Management Committee Charter approved by the Board.

The Audit and Risk Management Committee relies on the information provided by management and the external auditor.

## 3.4.2 Responsibility of the Audit and Risk Management Committee

The primary responsibility of the Committee in relation to financial matters is to oversee the Group's financial reporting process on behalf of the Board and to report the results of its activities to the Board. More specifically, the Committee is responsible for:

- the integrity of the accounting and financial reporting processes of the Group;
- the Group's external audits;
- compliance with applicable accounting standards to give a true and fair view of the financial position and performance of the Group;
- oversight of management in the preparation of the Group's financial statements and financial disclosures;
- oversight of the work of the external auditor;
- setting, approval and regulation of the annual fee for each type of audit or non-audit service to be provided by the external auditor;
- review and oversight of the risk profile of the Group within the context of the Board determined risk appetite;
- conducting annual reviews and making recommendations to the Board concerning the Group's risk management policy, risk appetite and particular risks or risk management practices of concern to the Committee;
- review of management's plans for mitigation of material risks faced by the Group;
- promoting awareness of a risk-based culture and the achievement of a balance between risk minimisation and reward for risks accepted;
- review and making recommendations to the Board in relation to any incident involving fraud or other failure of the Group's internal controls; and
- review and making recommendations to the Board regarding the Group's insurance program, having regard to the business of the Group and the insurable risks associated with the business.

## 3.4.3 Composition of the Audit and Risk Management Committee

All members of the Audit and Risk Management Committee must be non-executive Directors (a minimum of three is required) and a majority must be independent Directors. It is a requirement that all members of the Audit and Risk Management Committee be financially literate and have a range of different backgrounds, skills and experience, having regard to the operations and financial and strategic risk profile of the Group. The members of the Audit and Risk Management Committee are:

- Chris Knoblanche Independent Non-Executive (Chairman);
- Christina Boyce Independent Non-Executive; and
- Rebekah Horne \* Independent Non-Executive.
- \* Rebekah Horne succeeded Andrew Geddes as a member of the Audit and Risk Management Committee, following Mr Geddes' retirement from the Board and the Audit and Risk Management Committee on 25 October 2017.

The qualifications and experience of the members of the Audit and Risk Management Committee are set out in the 'Information on Directors' section of this Financial Report.

Members of the Committee are appointed for a term of no more than 3 years. Existing Committee members are eligible for re-appointment to the Committee for so long as they remain independent Directors.

# 3.4.4 Access to the Audit and Risk Management Committee

To draw appropriate matters to the attention of the Audit and Risk Management Committee, the following individuals have direct access to the Committee:

Managing Director;

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- Chief Financial Officer;
- · Company Secretary; and
- the external auditor.

'Direct access' means that the person has the right to approach the Committee without having to proceed via normal reporting line protocols. Other employees of the Group may have access to the Audit and Risk Management Committee through the 'Whistleblower Policy'.

The Committee provides sufficient opportunities for the external auditor to meet privately with members of the Committee.

#### 3.4.5 External auditor

ASX Recommendation 4.3

The Audit and Risk Management Committee is responsible for making recommendations to the Board on the appointment, reappointment or replacement, remuneration, monitoring the effectiveness and independence of the external auditors. The Committee will also provide the Board with recommendations as to resolving disagreements between the management team and the external auditor regarding financial reporting. In addition, the Committee considers the rotation of the external auditor and the scope and adequacy of the external audit.

The Audit and Risk Management Committee ensures that the lead external audit partner and quality review partner rotate off the Group's audit at least every five years and that they are not reassigned to the Group's audit for another five years.

The Audit and Risk Management Committee meets with the external auditor throughout the year to review the adequacy of the existing external audit arrangements with particular emphasis on the effectiveness, performance and independence of the audit. The Audit and Risk Management Committee receives assurances from the external auditor that they meet all applicable independence requirements in accordance with the Corporations Act 2001 and the rules of the professional accounting bodies. This independence declaration follows the Directors' Report and is provided immediately before this Corporate Governance Statement in the Financial Report.

The external auditor attends the Company's annual general meeting and is available to answer shareholder questions regarding aspects of the external audit and their report.

## 3.4.6 Internal audit function

ASX Recommendation 7.3

The Company does not have a dedicated internal audit function. At present, the Committee delegates responsibility for risk management and internal controls to both the Managing Director and Chief Financial Officer who continually monitor the Company's internal and external risk environment, and report to the Committee. Necessary action is taken to protect the integrity of the Company's books and records including by way of design and implementation of internal controls, and to ensure operational efficiencies, mitigation of risks, and safeguard of company assets.

#### 3.5 Remuneration and Nomination Committee

ASX Recommendations 2.1 and 8.1

# 3.5.1 Role of the Remuneration and Nomination Committee

Members of the Remuneration and Nomination Committee have been selected to ensure that the Committee has the appropriate level of remuneration, risk, legal and industry expertise and knowledge to allow the Committee to discharge its mandate.

# 3.5.2 Composition of the Remuneration and Nomination Committee

The Committee comprises Non-Executive Directors (a minimum of three is required), with a majority of its members being independent Directors.

For the period ended 1 July 2018

The Members of the Remuneration Committee are:

- Christina Boyce Independent Non-Executive Director (Chair).
- Stuart James Independent Non-Executive Director; and
- Christopher Knoblanche Independent Non-Executive Director.

Members of the Committee are appointed for a term of no more than 3 years. Existing Committee members are eligible for re-appointment to the Committee for so long as they remain independent Directors.

## 3.5.3 Responsibilities and Charter

Under the Group's Remuneration and Nomination Committee Charter (available on the Company's website at <a href="https://www.greencrosslimited.com.au">www.greencrosslimited.com.au</a>) the Remuneration and Nomination Committee is responsible for assisting the Board to determine the appropriate remuneration for Directors and senior executives consistent with the Group's Remuneration Policy.

The Remuneration and Nomination Committee is, inter alia, specifically responsible for:

- the Group's remuneration policy, including as it applies to Directors and the process by which the maximum aggregate amount of Directors' fees approved by shareholders is allocated to Directors;
- Board succession issues and planning;
- the appointment and re-election of people as members of the Board and its committees;
- induction of people as Directors and continuing professional development programs for Directors;
- remuneration packages of Directors and senior executives, equity-based incentive plans and other employee benefit programs;
- succession plans of the Managing Director;
- the process for the evaluation of the performance of the Board, its Board Committees and individual Directors;
- the review of the performance of the Managing Director and members of the Board, which should take place at least annually;
- those aspects of the Group's remuneration policies and packages, including equity-based incentives, which should be subject to shareholder approval; and
- the size and composition of the Board and strategies to address Board diversity and the Group's performance
  in respect of the Group's Diversity Policy, including whether there is any gender or other inappropriate bias in
  remuneration for Directors, senior executives or other employees.

## 3.5.4 Equity-Based Remuneration Scheme

ASX Recommendation 8.3

Under the Group's Remuneration Policy, remuneration for executive Directors and senior executives may incorporate equity-based remuneration which includes participation in employee share and option schemes. Participants in these schemes are not permitted to enter into any transactions which are designed to limit the economic risk of participating in those schemes.

# 3.5.5 Induction of new Directors

ASX Recommendation 2.6

As the Remuneration and Nomination Committee maintains oversight over the process for appointing new Directors, the Committee also plays a role in ensuring that newly appointed Directors are sufficiently inducted to the business in line with the Board's Induction Program.

#### 4.0 Risk Management and Internal Control

ASX Recommendations 7.1 and 7.4

## 4.1 Approach to Risk Management

The Board and management recognise that risk management and internal compliance and controls are key elements of good corporate governance.

For the period ended 1 July 2018

The Company's approach to risk management is based on the identification, assessment, monitoring and management of material business risks embedded in its business and integrated management systems.

The operating and financial review within the Directors' Report outlines the Company's performance during the year, the financial position and the main business strategies and prospects. It also highlights the material business risks associated with the ongoing operations of the business and achievements of the Company's stated strategies.

The Board and its Audit and Risk Management Committee is responsible for oversight of the material business risks. Senior executives are responsible for overseeing the implementation of the Company's Risk Management Policy.

The Company ensures that team meetings are held regularly at each level of management in the organisation and that at each meeting there is an opportunity to identify material risks to the business (whether environmental, economic, social or otherwise) and to health and safety. Where a risk can be managed and mitigated at the level at which it was identified, teams are empowered to do so and have the appropriate financial and other delegations. Where a risk can only be managed and/or mitigated through escalation, that is also expected. Material risks are escalated to the CEO, CFO and the Executive Team for review, management and mitigation. They are regularly reported to the Audit and Risk Management Committee.

During the year, the Audit and Risk Management Committee completed a review of the Company's Risk Management Policy. A copy of the Company's Risk Management Policy is available on the Company's website.

## 4.2 Risk Management Roles and Responsibilities

The Board is responsible for ensuring that risks and opportunities are identified on a timely basis and that the Company's objectives and activities are aligned with those risks and opportunities.

The Board has a number of mechanisms in place to ensure that management's objectives and activities are aligned with the risks identified by the Board. These include:

- the Board receives regular updates on key risks;
- the implementation of Board approved annual operating budgets and plans and monitoring actual progress results;
- the Audit and Risk Management Committee receives reports on material business risks and is tasked with assessing processes and procedures to identify risks and mitigation strategies in the Group's activities; and
- the Board annually reviews the Company's strategic plan and prospects and the material business risks which may impact achievement of the Company's strategies.

During the year, the Audit and Risk Management Committee and the Board reviewed the material business risks for the Company and received reports from management of the effectiveness of the Company's management of those risks.

#### 4.3 Assurance provided to the Board in relation to the financial statements

ASX Recommendations 4.2

The Board receives bi-monthly reports about the financial condition and operational results of the Group.

The Managing Director and Chief Financial Officer provide, at the end of each six monthly period, a formal statement to the Board confirming that the Company's financial reports present a true and fair view, in all material respects, and the Group's financial condition and operational results have been prepared in accordance with the relevant accounting standards.

The statement confirms:

- the integrity of the Company's financial statements;
- that the notes to the financial statements are based on a sound system of risk management and internal compliance and control (which implement the policies approved by the Board);

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that the Company's risk management and internal compliance and control systems, to the extent they relate
to financial reporting, are operating efficiently and effectively in all material respects.

## This statement also includes:

- the relevant declarations required under section 295A of the Corporations Act 2001; and
- the relevant assurances required under Recommendation 4.2 of the ASX Corporate Governance Principles and Recommendations, jointly from the Managing Director and the Chief Financial Officer.

## 4.4 Economic, Environmental and Social Sustainability

ASX Recommendations 7.4

The Company closely monitors its exposure to economic, environmental and social sustainability risks as part of its Company-wide risk management policy and procedures referred to earlier in this document.

The following outlines the material economic, environmental and social sustainability exposures identified and the manner in which those exposures are managed and risk mitigated:

- Animal Welfare: As the leading pet care company in Australasia, the Company is focused on ensuring all animals in its care, regardless of which part of the network they are in, receive the highest and safest standard of care and attention. This is delivered through multiple channels and programs:
  - Delivery of a clinical governance framework to ensure accountability for continuous improvement via Chief Veterinary Officer and Regional Clinical Director team.
  - o A national clinical accreditation program to ensure consistent delivery of high standards of care.
  - o A focus on legislative requirements to ensure compliance eg S8 management.
  - Ongoing commitment and investment in continuing professional development and training for clinic and services teams.
  - Superior delivery of product and pet care training in stores.
  - Ongoing assessment of products to ensure our range aligns with current best practice and safety standards.
  - Collaborative partnerships with animal welfare organisations such as the RSPCA, Vets Beyond Borders and AMRRIC.day
- Work Health & Safety: The Company operates a multitude of sites within Australia and in New Zealand. Employees, contractors and customers all attend these sites on a frequent basis, and if not managed appropriately can be exposed to potential health and safety risks. Both the retail and veterinary businesses share common risks however the predominant risk in each business differs. In retail, the predominant risk remains manual handling, which is common within the retail industry. This is being addressed through the development and implementation of manual handling education programs and through manual handling equipment. Cat scratches are the most common risk within the veterinary business. Whilst cat scratches are the leading cause of injury in the veterinary business, the severity of these are minimal, often requiring no to minimal treatment. Mental health within the veterinary business is also an identified risk. Mental health risks in Veterinary clinics is being addressed through a partnership with the Australian Veterinary Association that has assisted in facilitating the establishment of Mental Health First Aid Officers being positioned in each clinic nationally. The Safety and Risk Manager reports directly to the Chief Human Resources Officer and overseas all work health and safety practices across the Company. The Companies strong emphasis on safety has assisted in continued year-on-year improvements in key performance indicators such as lost time injury frequency rates and new claims frequency rate. The current LTIFR of the business compares favorably to industry benchmarks. Performance against agreed targets is reviewed at every Audit & Risk Management Committee Meeting and Board meeting.

For reporting and management purposes, the following definitions are used within the Company:

Lost Time Injury (LTI) – When a team member is injured and loses a minimum of one full rostered shift as a result of the injury. This is supported by an unfit certificate of capacity issued by the treating practitioner.

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- o Lost Time Injury Frequency Rate (LTIFR) The number of lost time injuries per 1 million hours worked
- New Claim When a team member is injured and requires medical intervention above that of first aid.
- o New Claim Frequency Rate (NCFR) The number of new claims per million hours worked.

For the FY 2018 reporting period, the LTIFR and NCFR targets and achievements were as follows:

- o In Retail, an LTIFR of 5.68 against a target of 11.79 and a NCFR of 16.15 against a target of 33.67.
- LTIFR in Retail has decreased by 40.27% and NCFR by 29.69% compared to the previous year.
- o In Vet, an LTIFR of 7.9 against a target of 11.79 and a NCFR of 31.6 against a target of 33.67.
- LTIFR in Vet has decreased by 48.2% and NCFR by 5.28% compared to the previous year.
- Product Manufacturing Ethical Labour Management, Environmentally Friendly Practices & Quality Control: With respect to any product manufactured, particularly in third world countries, there is a risk that the manufacturer and/or factory employs child or slave labour, or employees work in conditions of modern slavery. There is also a risk with any manufacturer that their manufacturing practices are not environmentally friendly nor their quality control of a high enough standard. The Company sources products for resale direct from manufacturers and through wholesalers. The Company mitigates the risks referred to through due diligence and factory audits. Where a manufacturer or wholesaler directly or indirectly manages the relationship with the factory in which the product is produced, the Company places the onus on the manufacturer and/or wholesaler to ensure that the products are produced in an ethical manner (particularly in relation to labour management) and that appropriate consideration is given to environmental sustainability issues (e.g., pollution control, waste management, power consumption) and quality control. Prior to entering into contractual arrangements for the supply of products for resale with a manufacturer, wholesaler or directly from a factory, the Company will perform due diligence and only enter into such arrangements if satisfied that the products are being produced in an ethical manner and with due consideration given to environmental sustainability and quality control.
- Energy Consumption: The Company is a substantial consumer of electricity. The Company's aim in 2018 was to reduce electricity consumption by identifying areas where it can be more efficient. This included:
  - Conducting an electricity usage study of 19 of our high usage sights and implementing measures to reduce usage
  - Monitoring usage data to identify and reduce unusual energy usage including air conditioning running outside of recommended hours.
  - o Identifying energy efficient fridges and freezers which will be used for new stores and replacement of older failing units.and for replacing older units
  - o Implementation of LED lighting upgrades in four stores with the aim to complete lighting updates in vet clinics which require them in F19.
  - Trial of an energy control and monitoring system to reduce electricity usage in store through air conditioning and lighting
  - o In January we installed solar panels in our first store to assess the feasibility of rolling out solar panels to a larger number of sites. This trial has been successful and we aim to assess this as an option on sites after the implementation of the energy control and monitoring system.
  - On a monthly basis, the Company produces a sustainability scorecard at a site and company level to track progress.
- Waste Management: Due to the supply of product and associated packaging to its sites, the Company is in possession of a substantial amount of waste each day, predominantly cardboard and plastic. The Company continues to identify areas in which it can reduce general waste and maximise recycling. We have maximized the number of sites where we are able to recycle all soft plastic as well as cardboard packaging, which is the bulk of its waste. This has resulted in an overall reduction in general waste. The Company currently reuses cardboard boxes that are delivered to its Distribution Centre, and use them to package items for delivery to sites. At a store level, these boxes are then offered to customers to carry their goods instead of plastic bags. The Company's primary focus has been on the education of team members to ensure that they are correctly recycling whenever possible.
- Plastic Bags: Due to the number of transactions at its sites each day, the Company has historically been a substantial consumer of plastic bags. In FY2018, the Company phased out single use plastic bags throughout

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its sites in Australian. Initially, the Company introduced a 5 cent charge per plastic bag to remind customers of the impact that single use plastic bags have on the environment. To provide an alternative carry bag option, the Company launched fun reusable jute bags for customers to purchase, with graphics designed by our store team members.

- Attraction, Recruitment, Training & Development, and Retention: As a large employer and growth company in a specialized sector, it has become increasingly more challenging to recruit individuals with the required skills and experience, particularly vets and dog groomers. For this reason, the Company invests significantly in both attraction, recruitment, training and development, and retention programs. In attraction, the Company offers competitive remuneration and career opportunities. In recruitment, the Company has developed the necessary expertise and practices to seek out and attract individuals with the right experience and skills, including through a network of recruitment channels both locally and internationally. In training and development, the Company provides continuing professional development to its employees and has established graduate programs and training programs to develop the necessary levels of professional skills, particularly for Vets entering the workforce and employees wishing to become groomers. In retention, the Company regularly reviews its employee management practices, remuneration and benefits, and wellness programs to provide an environment that fosters high employee engagement. This also includes investment in philanthropic activities through the Company's Petbarn Foundation and employee volunteer programs with organisations such as the SPCA and Vets Beyond Borders. An employee engagement survey completed at the end of FY 2017 indicated high levels of employee engagement across the organization. The Company intends to conduct a company-wide employee engagement survey at least once every two years.
- Service Excellence and Care: As a provider of specialty products and services, it is imperative that the Company's employees in stores and clinics present with a high level of knowledge and expertise and are able to engage with customers and clients in a very friendly and helpful manner. The Company invests significantly in training and development, and continuous professional education, to ensure its employees are able to deliver service and care to a very high level. Through an active field management team, customer and client satisfaction surveying, mystery shopping audits and the application of Net Promoter Score measuring and practices, the Company is able to assess areas of strength and weakness and respond accordingly. The company Net Promoter Results have continued to improve throughout FY 2018 supporting the implementation of a new customer satisfaction program. This program allows us to effectively manage customer feedback, and continually evolve our service model based on their needs. The integration of this program with our Learning and Development platform also allows us to support our team with continued professional development and coaching to deliver on this.
- Acquisition Integration: As a growth company, the Company is often involved in the integration of businesses that it has acquired, more often stores, clinics or hospitals. Over the years, it has established processes and procedures to ensure these businesses and their teams are quickly and effectively welcomed and integrated.
- Product Integrity: As a provider of products and medication sourced through third parties, there is a risk that a product will be supplied to the Company for on-sale which is defective. The Company has processes and procedures in place to quickly and effectively respond to any defect and particularly any defect that could cause harm to humans or animals. Where necessary, the Company will not hesitate to remove a product from sale if such a defect is suspected or found to exist. The withdrawal for sale of the BFF brand of cat food in FY 2017 is an example of this. In situations like this, the Company then works closely with the manufacturer, suppler and effected customers to address any adverse impacts to the customer, and to ensure that the situation is rectified and risk of reoccurrence mitigated.

# 5.0 Communicating with shareholders

# 5.1 Strategy

ASX Recommendation 6.1, 6.2

The Group aims to be open and transparent with all stakeholders, including the shareholders. Information is

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communicated to shareholders regularly through a range of forums and publications. These include:

- the Group's annual general meeting;
- notices and explanatory memoranda of annual general meetings;
- the annual financial report (for those shareholders who have requested a copy), which is also located on the Company's website;
- trading updates and market/investor briefings;
- disclosures to the ASX (on which the Group's securities are listed);
- the Group's website (http://www.greencrosslimited.com.au), where there is an Investor Relations Centre
  providing access to Group announcements, media releases, previous years' financial results, investor
  presentations and corporate governance materials, including the charters governing each Board Committee
  and the Group's corporate governance policies.

The Group is committed to maintaining a level of disclosure that provides all investors with timely and equal access to information. Consistent with this commitment, the Group has developed its Communications Policy which promotes efficient two-way communication between the Company and its investors, brokers and analysts.

## 5.2 Meetings and briefings

ASX Recommendation 6.3

The Company encourages shareholders to attend and actively participate in its general meetings. The Company sends shareholders a notice of meeting in advance of each meeting, which includes details of the time and place of the meeting, the resolutions to be considered and proxy voting procedures.

To allow for the participation of any shareholders who are unable to attend these meetings, the Company encourages shareholders to forward their questions to the Company Secretary prior to the meeting. Where appropriate, these questions will be read out and answered at the meeting, or, if this is not practicable, the question and answer will be recorded in the transcript of the meeting.

The Company's Constitution requires a poll to be utilized for all resolutions considered at the meetings of shareholders.

## 5.3 Electronic Communications

ASX Recommendation 6.4

The Company recognises that it is often efficient to communicate electronically. Therefore, the Communications Policy allows for shareholders to receive from, and send communications to, the Company and its share registry electronically. The Company will endeavour to format its communications to shareholders in a way that is easily accessible and readable on a computer screen or other electronic devices which are commonly used for that purpose. A printer-friendly option will also be included in such communications.

#### 5.4 Continuous disclosure

ASX Recommendation 5.1

The Corporations Act 2001 and the ASX Listing Rules require that the Group discloses to the market matters which could be expected to have a material effect on the price or value of the Group's securities. In compliance with these continuous disclosure requirements, the Group's policy is that shareholders are informed in a timely manner of all major developments that impact the Group. There is a detailed Continuous Disclosure Policy in place, which has been formed to provide advice on the requirements for disclosure of information to the market. The policy is intended to maintain the market integrity and market efficiency of the Group's securities. In addition to the Company's legal obligations under the Corporations Act 2001 and the ASX Listing Rules, the Continuous Disclosure Policy is based on the best practice guidelines set out in relevant documents produced by the ASX (including its Corporate Governance Council), ASIC and the Australasian Investor Relations Association.

As well as ensuring compliance with the Company's legal obligations, the Continuous Disclosure Policy promotes the provision of timely, balanced, direct and equal shareholder access to Group information and investor confidence in the integrity of the Group and its securities. The Continuous Disclosure Policy contains detailed procedures regarding the

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preparation and release of Company announcements, how the Company proposes to respond to media and market speculation regarding the Group and the conduct of briefings or meetings with investors or analysts.

In accordance with the Continuous Disclosure Policy, all material matters which may potentially require disclosure are promptly reported to the Board. Where appropriate executives will refer matters to the Board, to make an assessment and determination as to disclosure. Where appropriate the Board will be consulted on the most significant and material disclosures. All executives and Board members are responsible for reporting matters qualifying for disclosure to the Board and/or the Company Secretary. Routine administrative announcements will be made by the Company Secretary without requiring approval from the Board. The Company Secretary is responsible for all communications with the ASX.

## 6.0 Promoting Ethical and Responsible Behaviour

ASX Recommendation 3.1

#### 6.1 Code of conduct

The Group has a Code of Conduct which requires the observance of strict ethical guidelines. The Code of Conduct applies to all employees and Directors of the Group, with the conduct of the Board and each Director also governed by the Board Charter.

The Code of Conduct covers:

- the Group's business ethics (including standards of openness, honesty, fairness and integrity);
- the protocol relating to the giving and receiving of business courtesies and entertainment and other financial inducements;
- professional and personal conduct (including in relation to trading in shares, privacy and intellectual property, financial integrity and relationships with other Group employees);
- prevention of fraud and other forms of deceitful conduct;
- financial advice to customers;
- the standards of behaviour expected of Group employees;
- conflict of interest; and
- disclosure of any suspected breaches of the Code of Conduct.

The Group's behaviours, together with its Code of Conduct, take into account the Group's legal obligations and the reasonable expectations of the Group's stakeholders, and emphasise the practices necessary to maintain confidence in the Group's integrity.

# **6.2** Whistleblower Policy and Escalation

The Group has developed a detailed Whistleblowers Policy, which sets out clear and established procedures for the escalation of complaints and notification of incidents to the senior management team and the Board. This ranges from escalation of daily business or management concerns, up to serious financial, cultural or reputational matters. The Whistleblowers Policy is underlined by the Group's commitment to promoting and supporting a culture of corporate compliance and ethical behaviour.

Employees are provided with various avenues for escalation of complaints or concerns. To the extent possible and subject to legal and regulatory requirements, information reported under the Whistleblower Policy will be kept confidential.

The Whistleblower Policy provides for the confidential reporting of unacceptable or undesirable conduct. The system enables disclosures to be made to a protected disclosure officer by employees, or, where applicable, if the matter is highly sensitive and the employee believes it more appropriate, directly to the Audit and Risk Management Committee. The Group does not tolerate incidents of fraud, corrupt conduct, adverse behaviour, legal or regulatory noncompliance, or questionable accounting and auditing matters by its employees. Accordingly, there are established procedures for the receipt, retention and treatment of complaints regarding accounting, internal accounting controls or auditing matters.

Employees are also encouraged to escalate any issues they believe could have a material impact on the Group's

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profitability, reputation, governance or compliance.

It is a responsibility of the Audit and Risk Management Committee to ensure that employees can make confidential, anonymous submissions regarding such matters. The Group will take all reasonable steps to protect a person who comes forward to disclose unacceptable or undesirable conduct, including disciplinary action (potentially resulting in dismissal) of any person taking reprisals against them.

## 6.3 Restrictions on dealing in securities

Directors, officers and employees are subject to the Corporations Act 2001 restrictions on applying for, acquiring and disposing of securities in, or other relevant financial products of, the Company (or procuring another person to do so) if they are in possession of inside information. Inside information is information which is not generally available, and which if it were generally available a reasonable person would expect it to have a material effect on the price or value of the securities of the Company. There are also legal restrictions on insider trading imposed by the law that apply to the Group and its Directors, officers and employees.

The Group has an established policy relating to trading in the Group's securities by Directors, officers and certain other employees of the Group. These Directors, officers and employees are prohibited from trading in the Group's securities during prescribed prohibited periods (blackout periods) which include the period prior to the release of the Group's annual and half-yearly results announcements. The Securities Trading Policy does allow for Directors, officers and other restricted employees to trade in Company securities during these blackout periods in some very limited circumstances. Such limited circumstances include where the trading in Company securities occurs as a result of the exercise of options or rights under employee incentive schemes, accepting a takeover offer and the transfer of securities into a superannuation fund of the Director or restricted employee. There is also provision for trading to occur during blackout periods where there are found to be exceptional circumstances which justify the trading of Company securities during such periods.

Directors, officers and certain employees are further required to notify their intention to trade in the Group's securities prior to conducting any such trading.

## 6.4 Anti-Bribery Policy

The Group's anti-bribery policy recognises its commitment to promoting and supporting ethical behavior, consistent with the principles of honesty, integrity, fairness and respect. The policy expands on the Group's Code of Conduct and applies to any director, secretary, officer, employee, secondee or contractor of the Group (Relevant Person). The policy requires that any known, suspected or potential cases of monetary or non-monetary bribery be vigilantly reported. The policy also states that under no circumstances can any Relevant Person give, offer, accept or request bribes, facilitation payments, secret commissions or other prohibited payments, or cause such activity to occur.

Relevant Persons must not offer or receive any gifts, entertainment or hospitality to or from public officials, government officials or politicians without approval from the General Counsel, with such approval being subject to the Group's obligations under the OECD Convention on Combating Bribery of Foreign Public Officials in International Business Transactions. All dealings with government officials and politicians which relate to the Group must also be conducted at arm's length to avoid any perception of attempting to gain an advantage. Political donations are permitted only if authorised by the Board of Directors if the Board of Directors believe that the donation would enable the political party to perform its functions better and to improve the democratic process.

The policy prohibits any business courtesies which go beyond common courtesies associated with the ordinary and proper course of business, or could be considered to cause improper inducement. Business courtesies including gifts, entertainment or hospitality are only permitted where they are done for the purpose of general relationship building only, where they cannot reasonably be construed as an attempt to improperly influence the performance of the role or function of the recipient, where they comply with local law and are given in an open and transparent manner. Business courtesies do not include cash, loans or cash equivalents. Any gift, entertainment or other personal favour or assistance given or received which has a value in excess of \$300 must be approved and entered into the Group's gifts register by the General Counsel. Relevant Persons must also comply with all reporting and approval processes for business courtesies as part of maintaining complete and accurate records of dealings with third parties.

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#### 6.5 Environmental Policy

The Group is committed to promoting and supporting a culture of environmental protection and sustainability and its Environmental Policy outlines environmental principles to be adhered to in order to protect the natural environment and promote sustainability. The policy requires that each business unit of the Group implement procedures and controls that, as a minimum standard, comply with environmental law, regulatory requirements, environmental licence conditions and industry best practice.

Each business unit is also required to operate the Group's businesses sustainably to the extent reasonably possible having regard to all prevailing factors. This is to be achieved by, amongst other things, each business unit promoting environmental awareness throughout the Group, reducing the amount of waste material produced, recycling all waste material possible, and implementing strategies to effectively manage and reduce environmental risks and impacts. Where relevant and practical, each business unit must also protect natural systems in regions in which it operates and support the use of materials that are safe, recycled, have low embodied energy or a reduced impact on resource depletion. The policy also extends to the Group's suppliers.

The Group's business units must also report all material risks to the environment. These reports will be investigated by the Group's relevant executive or Company Secretary on a timely basis and appropriate corrective action and disclosure warranted by the investigation will be taken.

## 6.6 Ethical Sourcing Policy

The Group is committed to ethical, socially responsible and environmentally sustainable business practices in all aspects of its operations and has developed an Ethical Sourcing Policy which applies to all of the Group's Relevant Persons. All business units of the Group must adopt procedures to ensure that suppliers engaged by the Group are contractually obliged to take all reasonable steps to comply with certain minimum standards. These include ensuring no forced or bonded labour, no child labour, and providing wages and work conditions which comply with applicable laws. The policy also requires all business units to encourage suppliers to exceed these minimum standards and promote best practice and continuous improvement. Suppliers are also regularly monitored by each of the Group's business units to ensure compliance with the policy's minimum standards.

Business units must also monitor and regularly review the effectiveness of the minimum standards having regard to risk factors including country risk and product risk. Business units must report any instances where they consider that the minimum standards do not fully support the Group's commitment to ethical, socially responsible and environmentally sustainable business practices. The executive may then investigate the claim further and suggest appropriate changes to the CEO including amending the minimum standards.

## 6.7 Work Health & Safety Policy

The Group's Work Health & Safety Policy recognises that the Group is committed to promoting and supporting a culture of work health and safety.

The policy highlights that optimal work health and safety standards are only possible with the ongoing commitment of the Group's Relevant Persons and as such requires each of them to comply with laws, external requirements and Group processes. All Relevant Persons are required to familiarise themselves with all safety requirements for their respective roles, comply with all reasonable safety instructions from management or authorised representatives, arrive fit and ready for work and apply risk management to prevent injuries and illnesses. Any incidents or hazards must also be immediately reported to management.

As part of the Group's commitment to the continuous improvement of work health and safety, the Group sets measurable occupational health and safety objectives over the year, provides information or supervision so that all employees can carry out their work safely and engages and consults to receive feedback on work health and safety.

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#### 7.0 Diversity

ASX Recommendation 1.5

## 7.1 Diversity Objectives

The Company holds its people in the highest esteem. The Company recognises that a diverse and inclusive workforce is good for its employees and its business. It helps the Group attract and retain talented people, create more innovative solutions, and be more flexible and responsive to our clients' and shareholders' needs. Diversity enables people from different backgrounds to bring fresh ideas and perceptions to the Company which promote efficiency and add value to the Group's business.

The Group is committed to:

- gender diversity;
- ensuring that the composition of its Board of Directors continues to be appropriate. The Board Charter clearly states that it should comprise Directors with a broad range of skills, experience, and diversity;
- providing a workplace that embraces diversity in relation to gender and age, as well as provide greater work and career flexibility;
- seeking to ensure women have appropriate opportunities to take leadership roles in the organization; and
- being a diversity leader in Australia with regards to the Pet Retail and Veterinary Service industry by:
  - o providing a diversity inclusive workplace in which everyone has the opportunity to fully participate and is valued for their distinctive skills, experiences and perspectives; and
  - incorporating diversity into its business practices through its corporate social responsibility initiatives that aim to improve the quality of life for its workforce, their families, communities and society at large.

Accordingly the Group has developed a Diversity Policy which outlines the Group's diversity objectives in relation to gender, age, cultural background and ethnicity. It includes requirements for the Board to establish measureable objectives for achieving diversity, and for the Board to assess annually both the objectives and the Group's progress in achieving them, including by benchmarking against other comparable businesses.

## 7.2 Diversity Policy

The Diversity Policy sets out the following strategies that the Group strives to achieve in promoting a corporate culture which embraces diversity:

- promoting the principles of merit and fairness when making decisions about recruitment, development, promotion, remuneration and flexible work arrangements;
- having an overall transparent process for the review and appointment of senior management positions and Board members;
- recruiting from a diverse pool of qualified candidates, where appropriate engaging a professional search / recruitment firm, advertising vacancies widely, making efforts to identify prospective employees who have diversity attributes and ensuring diversity of members on the selection / interview panel when selecting and appointing new employees (including senior management) and new Board members;
- embedding the importance of diversity within the Group's culture by encouraging and fostering a commitment to diversity by leaders at all levels whilst recognising that diversity is the responsibility of all employees;
- reinforcing with our people that in order to have a properly functioning and diverse workplace, discrimination, harassment, vilification and victimisation will not be tolerated within the Group; and
- continuing to review and develop policies and procedures to ensure diversity within the organisation, including with the adoption of key performance indicators for senior executives to measure the achievement of diversity objectives under the Group's diversity policy.

A copy of the Diversity Policy is available on the Company's website.

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#### 7.3 Diversity Achievements

The Board has an objective of employing a high proportion of women in the Group distributed evenly across all levels of management. The Group has maintained this objective throughout FY18.

Information on the actual number and proportion of women employed by the Group is set out below:

	FY18 A	Actual	FY17 <i>F</i>	Actual
	No.	%	No.	%
Number of male employees in the whole organisation	1,173	23%	1,173	24%
Number of female employees in the whole organisation	3,936	77%	3,779	76%
Number of male in senior management <sup>1</sup> positions	21	54%	29	60%
Number of female in senior management <sup>1</sup> positions	18	46%	19	40%
Number of male in executive <sup>2</sup> positions	4	57%	5	71%
Number of female in executive <sup>2</sup> positions	3	43%	2	29%
Number of male non-executive directors on the Board	4	66%	5	71%
Number of female non-executive directors on the Board	2	33%	2	29%

<sup>&</sup>lt;sup>1</sup> Senior Managers are managers who hold roles designated as senior, and includes non-executive roles that report directly to the Chief Executive Officer or his direct reports.

## **Board Composition**

In 2016, the Company made a commitment to the Australian Institute of Company Directors to work towards a minimum of 30% of females on the Board by 2018. In FY 2018, as a result of the decision by Andrew Geddes to retire from the Board at the 2017 AGM and the Board's decision not to appoint a new Director to fill the resulting vacancy, 33% of non-executive directors are now female and 66% male.

## **Employee Engagement**

In a Company wide employee engagement survey conducted in May/June 2017, employees were asked a number of questions relating to diversity. The respondents consisted of 65% female and 35% male respondents and a total of 63% of all employees completed the survey. The responses to those questions were favourable and are set out immediately below:

- The organisation fosters a multicultural and diverse workplace 83% of respondents agreed
- Discrimination on the basis of age is prevented and discouraged 83% of respondents agreed
- Discrimination on the basis of religion or ethnicity is prevented and discouraged 90% of respondents agreed
- Discrimination on the basis of gender is prevented and discouraged 85% of respondents agreed
- My manager genuinely supports equality between men and women 89% of respondents agreed

In response to these survey results, the Company has implemented a number of Programs to further improve employee engagement. The employee engagement survey will be repeated in FY 2019 to measure the impact of those programs and to determine priorities for further improvement.

# Key data in the Workplace Gender Equality Agency Report

Each year the Company is required to file a prescribed report with the Workplace Gender Equality Agency. The following tables highlight key data with respect to gender diversity in the Company for FY 2017, as the report filed in FY 2018 relates to FY 2017.

<sup>&</sup>lt;sup>2</sup> Executives are employees in roles designated as executive and who report directly to the Chief Executive Officer.

For the period ended 1 July 2018

# % of employees who returned from parental leave

	No. who went on leave No. wi		% who returned from leave
Retail	56	55	98%
Vet	42	41 98%	
Total	98	96	98%

% of promotions awarded to men and women

	% of promotions awarded to women % of promotions awarded to men	
Retail	67%	33%
Vet	89%	11%
Total	74%	26%

# 8.0 A checklist, cross referencing the ASX Recommendations to the relevant sections of this statement and the remuneration report

Principle	ASX Corporate governance Principles and Best Practice Recommendations	CGCS Reference	Compliance
1.0	Lay solid foundations for management and oversight		
	A listed entity should establish and disclose the respective roles and responsibilities of its board and management and how their performance is monitored and evaluated.		
1.1	A listed entity should disclose:		
	<ul> <li>The respective roles and responsibilities of its board and management; and</li> </ul>	2.1, 2.2, 2.3, 2.4, 2.5, 2.14	Comply
	b) Those matters expressly reserved to the board and those delegated to management.	2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.14	Comply
1.2	A listed entity should:		
	<ul> <li>Undertake appropriate checks before appointing a person, or putting forward to security holders a candidate for election as a director; and</li> </ul>	2.10	Comply
	<ul> <li>Provide security holders with all material information in its possession relevant to a decision on whether or not to elect or re- elect a director.</li> </ul>	2.10	Comply
1.3	A listed entity should have a written agreement with each director and senior executive setting out the terms of their appointment.	2.10	Comply
1.4	The company secretary of a listed entity should be accountable directly to the board, through the chair, on all matters to do with the proper functioning of the board.	2.6	Comply
1.5	A listed entity should:		
	<ul> <li>a) Have a diversity policy which includes requirements for the board or a relevant committee of the board to set measurable objectives for achieving gender diversity and to assess annually both the objectives and the entity's progress in achieving them;</li> </ul>	7.0	Comply
	b) Disclose that policy or a summary of it; and	7.0	Comply

Principle	ASX Corporate governance Principles and Best Practice Recommendations	CGCS Reference	Compliance
	c) Disclose as at the end of each reporting period the measurable objectives for achieving gender diversity set by the board or a relevant committee of the board in accordance with the entity's diversity policy and its progress towards achieving them and either:		
	<ol> <li>The respective proportions of men and women on the board in senior executive positions and across the whole organisation (including how the entity has defined "senior executive" for these purposes); or</li> </ol>	7.0	Comply
	<ol> <li>If the entity is a "relevant employer" under the Workplace Gender Equality Act, the entity's most recent "Gender Equality Indicators", as defined in and published under that Act.</li> </ol>		
1.6	A listed entity should:		
	<ul> <li>a) Have and disclose a process for periodically evaluating the performance of the board, its committees and individual directors; and</li> </ul>	2.3, 2.12	Comply
	<ul> <li>Disclose, in relation to each reporting period, whether a performance evaluation was undertaken in the reporting period in accordance with that process.</li> </ul>	2.3, 2.12	Comply
1.7	A listed entity should:		
	<ul> <li>Have and disclose a process for periodically evaluating the performance of its senior executives; and</li> </ul>	2.17	Comply
	<ul> <li>Disclose, in relation to each reporting period, whether a performance evaluation was undertaken in the reporting period in accordance with that process.</li> </ul>	2.17	Comply
2.0	Structure the board to add value		
	A listed entity should have a board of an appropriate size, composition, skills and commitment to enable it to discharge its duties effectively.		
2.1	The board of a listed entity should:		
	a) Have a nomination committee which:	3.1, 3.5	Comply
	<ol> <li>Has at least three members, a majority of whom are independent directors; and</li> </ol>	3.1, 3.5	Comply
	2) Is chaired by an independent director,	3.1, 3.5	Comply
	and disclose:		
	1) The charter of the committee;	3.1, 3.5	Comply
	2) The members of the committee; and	3.1, 3.5	Comply
	<ol> <li>As at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or</li> </ol>	3.1, 3.5	Comply

Principle	ASX Corporate governance Principles and Best Practice Recommendations	CGCS Reference	Compliance
	b) If it does not have a nomination committee disclose that fact and processes it employs to address board succession issues and to ensure that the board has the appropriate balance of skills, knowledge, experience, independence and diversity to enable it to discharge its duties and responsibilities effectively.	N/A	The Company has nomination committee.
2.2	A listed entity should have and disclose a board skills matrix setting out the mix of skills and diversity that the board currently has or is looking to achieve in its membership.	2.9	Comply
2.3	A listed entity should disclose:		
	<ul> <li>a) The names of the directors considered by the board to be independent directors;</li> </ul>	2.8	Comply
	b) If a director has an interest, position, association or relationship of the type described in Box 2.3 but the board is of the opinion that it does not compromise the independence of the director, the nature of the interest, position, association or relationship in question and an explanation of why the board is of that opinion; and	N/A	Comply
	c) The length of service of each director.	2.7	Comply
2.4	A majority of the board of a listed entity should be independent directors.	2.7, 2.8	Comply
2.5	The chair of the board of a listed entity should be an independent director and, in particular, should not be the same person as the CEO of the entity.	2.5	Comply
2.6	A listed entity should have a program for inducting new directors and provide appropriate professional development opportunities for directors to develop and maintain the skills and knowledge needed to perform their role as directors effectively.	3.5.5	Comply
3.0	A listed entity should act ethically and responsibly		
	A listed entity should act ethically and responsibly.		
3.1	A listed entity should:		
	a) Have a code of conduct for its directors, senior executives and employees; and	6.1	Comply
	b) Disclose that code or a summary of it.	6.1	Comply
4.0	Safeguard integrity in corporate reporting		
	A listed entity should have formal and rigorous processes that independently verify and safeguard the integrity of its corporate reporting.		
4.1	The board of a listed entity should:		
	a) Have an audit committee which:	3.4	Comply
	<ol> <li>Has at least three members, all of whom are non-executive directors and a majority of whom are independent directors; and</li> </ol>	3.4.3	Comply
	2) Is chaired by an independent director, who is not the chair of the board	3.4.3	Comply
	And disclose:		

Principle	ASX Corporate governance Principles and Best Practice Recommendations	CGCS Reference	Compliance
	3) The charter of the committee	3.4	Comply
	<ol> <li>The relevant qualifications and experience of the members of the committee; and</li> </ol>	3.4	Comply
	5) In relation to each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or	3.1	Comply
	b) If it does not have an audit committee, disclose that fact and the processes it employs that independently verify and safeguard the integrity of its corporate reporting, including the processes for the appointment and removal of the external auditor and the rotation of the audit engagement partner.	N/A	The Company has a audit committee.
4.2	The board of a listed entity should, before it approves the entity's financial statements for a financial period, receive from its CEO and CFO a declaration that, in their opinion, the financial records of the entity have been properly maintained and that the financial statements comply with the appropriate accounting standards and give a true and fair view of the financial position and performance of the entity and that the opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.	4.3	Comply
4.3	A listed entity that has an AGM should ensure that its external auditor attends its AGM and is available to answer questions from security holders relevant to the audit.	3.4.5	Comply
5.0	Make timely and balanced disclosure		
	A listed entity should make timely and balanced disclosure of all matters concerning it that a reasonable person would expect to have a material effect on the price or value of its securities.		
5.1	A listed entity should:	5.4	Comply
	a) Have a written policy for complying with its continuous disclosure obligations under Listing Rules; and		
	b) Disclose that policy or a summary of it.		
6.0	Respect the rights of security holders		
	A listed entity should respect the rights of its security holders by providing them with appropriate information and facilities to allow them to exercise those rights effectively.		
6.1	A listed entity should provide information about itself and its governance to investors via its website	5.1	Comply
6.2	A listed entity should design and implement an investor relations program to facilitate effective two-way communication with investors.	5.1	Comply
6.3	A listed entity should disclose the policies and processes it has in place to facilitate and encourage participation at meetings of security holders.	5.2	Comply
6.4	A listed entity should give security holders the option to receive communications from, and send communications to, the entity and its security registry electronically.	5.3	Comply

Principle	ASX Corporate governance Principles and Best Practice Recommendations	CGCS Reference	Compliance
7.0	Recognise and manage risk		
	A listed entity should establish a sound risk management framework and periodically review the effectiveness of that framework.		
7.1	The board of a listed entity should	3.4	Comply
	a) Have a committee or committees to oversee risk, each of which		
	<ol> <li>Has at least three members, a majority of whom are independent directors; and</li> </ol>		
	2) Is chaired by an independent director		
	and disclose:		
	3) The charter of the committee;		
	4) The members of the committee; and		
	5) As at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or	3.1	
	b) If it does not have a risk committee that satisfies (a) above, disclose that fact and the processes it employs for overseeing the entity's risk management framework.		
7.2	The board or a committee of the board should:	3.4.2	Comply
	<ul> <li>Review the entity's risk management framework at least annually to satisfy itself that it continues to be sound; and</li> </ul>		
	b) Disclose, in relation to each reporting period, whether such a review has taken place		
7.3	A listed entity should disclose:	3.4.6	Comply
	a) If it has an internal audit function, how the function is structured and what role it performs; or		
	b) If it does not have an internal audit function, that fact and the processes it employs for evaluating and continually improving the effectiveness of its risk management and internal control processes.		
7.4	A listed entity should disclose whether it has any material exposure to economic, environmental and socio sustainability risks and, if it does, how it manages or intents to manage those risks.	4.4	Comply
3.0	Remunerate fairly and responsibly		
	A listed entity should pay director remuneration sufficient to attract and retain high quality directors and design its executive remuneration to attract, retain and motivate high quality senior executives and to align their interests with the creation of value for security holders.		
3.1	The board of a listed entity should:	3.5	Comply
	a) Have a remuneration committee which:		
	<ol> <li>Has at least three members, a majority of whom are independent directors; and</li> </ol>		

Principle	ASX Corporate governance Principles and Best Practice CGCS Reference Compliance Recommendations
	2) Is chaired by an independent director
	and disclose:  3) The charter of the committee;
	4) The members of the committee; and
	5) As at the end of each reporting period, the number of times the 3.1 committee met throughout the period and the individual attendances of the members at those meetings; or
	b) If it does not have a remuneration committee disclose that fact and the processes it employs for setting the level and composition of remuneration for directors and senior executives and ensuring that such remuneration is appropriate and not excessive.
8.2	A listed entity should separately disclose its policies and practices 2.16 Comply regarding the remuneration of non-executive directors and the remuneration of executive directors and other senior executives.
8.3	A listed entity which has an equity-based remuneration scheme should: 3.5.4 Comply
	<ul> <li>a) Have a policy on whether participants are permitted to enter into transactions (whether through the use of derivatives or otherwise) which limit the economic risk of participating in the scheme; and</li> <li>b) Disclose that policy or a summary of it.</li> </ul>